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<b>Date</b>	Tuesday, 08 November 2016
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<b>Title of paper</b>	<b>Termination of Pregnancy Service Procurement</b>
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<b>Responsible Director</b>	Janet Cree, Managing Director, H&F CCG				
	Approved report <b>Yes</b> <input type="checkbox"/> <b>No</b> <input type="checkbox"/>				
<b>Clinical Lead</b>	Dr Clare Jarman, Planned Care Clinical Lead				
<b>Confidential</b>	<b>Yes</b>	<input type="checkbox"/>	<b>No</b>	<input checked="" type="checkbox"/>	Items are only confidential if it is in the public interest for them to be so

<b>The Board is asked to:</b>
<ul style="list-style-type: none"> <li>• <b>Approve</b> the business case and procurement of a North West London Termination of Pregnancy Service under the Any Qualified Provider procurement process, and in line with the updated service specification.</li> <li>• <b>Support</b> the proposal of a North West London Central Booking Service.</li> </ul>

<b>Summary of purpose and scope of report</b>
<p>The purpose of this business case is to seek authorisation from the Boards of the 8 North West London CCGs to re-procure the Any Qualified Provider (AQP) Termination of Pregnancy (TOP) Service before the existing contract expires on 31<sup>st</sup> March 2017.</p> <p>There are 5 providers of the service under this AQP contract across CWHHE and BHH. These providers are;</p> <ul style="list-style-type: none"> <li>• British Pregnancy Advisory Service (BPAS)</li> <li>• Chelsea and Westminster Hospital (ChelWest)</li> <li>• Imperial College Hospitals Trust (ICHT)</li> <li>• Marie Stopes International (MSI)</li> <li>• National Pregnancy Advisory Service (NUPAS), formally Fraterdrive</li> </ul> <p>In March 2016 the three year Pan-London Termination of Pregnancy Service (TOP) contract</p>

expired, and Hammersmith and Fulham CCG (as lead CCG on behalf of the NWL Collaborative), extended the AQP TOP contract for 12 months (1<sup>st</sup> April 2016-31<sup>st</sup> March 2017) in order to undertake a thorough review of the service specification, tariff, quality and KPI indicators. All 5 TOP providers committed to the continued provision of services for NWL patients in 16/17.

### Options

There are three options outlined within the Business Case:

- **Option 1:** Do Nothing
- **Option 2:** Procure a North West London Termination of Pregnancy Service under an AQP contract (with a service live date of 1<sup>st</sup> April 2017)
- **Option 3:** Individual CCG procurement of TOP Service (with a service live date of 1<sup>st</sup> April 2017)

**Option 2 is the recommended option** for the North West London CCGs. This option involves all North West London CCGs joining the proposed AQP procurement led by Hammersmith and Fulham CCG. Over the past 9 months, the CCG has conducted a review into the existing AQP TOP pathway and service, and has engaged a number of stakeholders in order to improve outcomes, accessibility and overall experience for patients. This option also has the following benefits:

- Equitable service across North West London for all patients
- Wide choice, and easy access to TOP services for women living in NWL
- Improved patient pathway and experience based on the review of the existing TOP Service
- Clear exclusion guidance to ensure women are treated in the right place first time and without delay to their care

Should the recommendation be approved the next steps will be;

- H&F CCG to work with SBS procurement services to publish an advert to market, formally signalling an intention to re-procure the TOP service. This, together with a Memorandum of Information, is planned for publication on Contracts Finder and EU Supply Portal in November 2016.
- Issue a Pre-Qualification Questionnaire (PQQ) and an Invitation to Tender (ITT) in line with an Any Qualified Provider (AQP) procurement to the market.

### Central Booking Service

H&F CCG have proposed a North West London-wide Central Booking Service in order to tackle inconsistencies across North West London. The aim of a Central Booking Service (CBS) is to provide a single point of contact, appointment and referral service for eligible women to access timely termination of pregnancy services. The proposed service specification for the CBS service can be found in the Appendix. There are currently three CCGs in North West London using a CBS for their Termination of Pregnancy Service;

- Ealing
- Hammersmith and Fulham, and
- Hounslow CCGs.

The committee is requested to support a North West London Central Booking Service. The three CCGs currently have not given notice to their respective central booking service providers, until the full North West London position is known for each committee. Further detail regarding the proposed North West London Central Booking Service can be found in the appendices.

#### **Quality & Safety/ Patient Engagement/ Impact on patient services:**

##### **Quality and Safety**

A quality workshop was held on Thursday 14<sup>th</sup> January 2016 between commissioners from NWL CCGs, and current providers of TOP services with the aim to look at further developing the quality aspects of the 16/17 AQP extension contract. The outcomes of this meeting focused upon three main headings;

- A. Patient safety,
- B. Patient experience,
- C. Clinical effectiveness.

Providers are required to report against these during the Quarterly Contract Review Meetings. H&F CCG have also worked closely with quality and safeguarding colleagues to update the existing service specification, and to ensure the specification meets RCOG guidelines.

As part of the submitted bids for the procurement, there is a quality section that all providers have to complete – this is a pass/fail section, and will be evaluated by a senior member of the NWL Quality Team.

##### **Impact on patient services**

Significant engagement has been held with commissioners, clinicians, providers, Local Authority, quality and safeguarding teams. Feedback from all of these stakeholders has resulted in a co-produced service specification, revised patient pathway and Quality and Key Performance Indicators utilising the basis of the existing pan London AQP TOPs service specification, in accordance with current best practice and guidelines.

#### **Finance, resources and QIPP**

Table 1 shows the invoiced spend for NWL CCG AQP TOP services between 2013 - 2016. The budget for these services has historically been set at out turn from the previous year.

##### **Table 1: Annual AQP Termination of Pregnancy Total Spend From Commercial Providers**

Financial Year			
CCG Name	13/14	14/15	15/16
Brent	£854,605	£854,084	£762,040
Central London	£217,292	£220,438	£227,611
Ealing	£950,005	£921,306	£882,931
H&F	£399,033	£406,349	£370,300
Harrow	£453,989	£462,777	£442,931
Hillingdon	£641,437	£630,614	£641,404
Hounslow	£647,009	£622,647	£612,352
West London	£155,714	£207,643	£225,245
<b>Total NWL spend</b>	<b>£4,319,085</b>	<b>£4,325,858</b>	<b>£4,164,813</b>

### Proposed Tariff

The table below outlines the proposed tariff for the 17/18 contract.

The Pan London tariff has been derived using the 2013/14 – 2017/18 combined NHS net tariff inflator to arrive at the current tariff outlined below. This net tariff inflator takes into account inflation growth, and efficiency savings since 14/15 to date, in order to calculate the net inflator.

**Table 2: Pan London tariff versus 17/18 proposed optimal tariff**

Procedures	Pan-London tariff	Optimal Tariff
<b>Abortions</b>	<b>Price</b>	<b>Price</b>
Consultation	£62	£63
Early Medical	£298	£301
Medical 10-18	£502	£506
Medical 19-24	£950	£958
LA TO 12	£294	£297
LA to 14	£294	£297
CS to 14	£297	£300
CS 14+1 -19	£403	£406
GA to 14	£301	£304
GA 14+1 -19	£428	£432
GA 19+1 -24	£950	£958

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Post Abortion counselling (when procedure delivered by another provider)	£65	£66
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	2013/14 Pan-London tariff	Optimal Tariff
<b>Contraception</b>	<b>Price</b>	<b>Price</b>
IUCD	£36	£36
IUS	£105	£106
Implant	£110	£111
Depo	£10	£10
Nuvaring	£25	£25
Patch	£18	£18
Fitting only	£20	£20
		£0
<b>Screening*</b>	<b>Price</b>	<b>Price</b>
Gonorrhoea	£4	£4
Syphillis	£20	£20
HIV	£27	£27

### Central Booking Service Finances

The CBS in Hounslow and H&F CCGs is currently provided by British Pregnancy Advisory Service. In Ealing the CBS is provided by Marie Stopes International, however the costs are similar; between £8,000 and £10,000 per CCG per annum.

It is expected that there would be some economies of scale if all 8 NWL CCGs were to procure a single CBS, however this would not be known until the tender exercise has been completed. The current expenditure across the three CCGs could be used to set an upper affordability limit for the CBS.

### Equality / Human Rights / Privacy impact analysis

An Equalities Impact Assessment has been undertaken

Risk	Mitigating actions
Loss of existing AQP Providers reducing the	H&F CCG have engaged with providers throughout the year, and have signalled the intent of NWL CCGs to procure under

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accessibility to TOP services for patients	an AQP contract.
AQP model doesn't encourage competitive tendering and is based on a proposed CCG tariff	The AQP model provides women with greater and timely access to services which are time critical – AQP procurements focus on quality of services rather than cost.  The CCG has worked closely with the CHHWE Finance Team to review the 2012 AQP tariff and the tariff proposal for the new 17/18 contract.

#### Supporting documents

The following documents have been considered by the Operational Group and the Finance and Performance Committee and are available on request:

- TOP Service Specification
- Central Booking Service Specification
- Equalities Impact Assessment

#### Governance and reporting

Committee name	Date discussed	Outcome
H&F Operations Committee	11/10/16	Approved
Governing Body Clinical Seminar	18/10/16	Service Specification Approved
Finance & Performance Board	25/10/16	Approved